

MATTHEW T. NICK

Matthew Nick is member of Hayes International Advisors where he advises clients from emerging and developed markets on investment, trade and intellectual property matters. He represents a diverse clientele of start-up companies, private equity investors, Fortune 500 companies and institutions.

Specializing in mid-market alternative assets, Mr. Nick handles inbound and outbound transactions between emerging and frontier economies and the United States and Europe. He has significant experience executing transactions in the information technology, energy, agriculture, entertainment, healthcare, and commercial real estate industries.

Mr. Nick assists global businesses and institutions by performing economic assessments, enforcing clients' trade rights and implementing market access strategies. He counsels foreign clients investing in U.S. facilities on trade zone status, tax incentives and commercial real estate acquisitions.

Previously, Mr. Nick was based in Geneva, Switzerland and Washington, D.C. as an international trade analyst for a leading international law firm. Prior to this position, he held roles in venture capital, commercial real estate, and served as a clerk working for the Secretariat of the United Nations' World Intellectual Property Organization in Geneva.

Mr. Nick holds a Juris Doctor degree from Vanderbilt University Law School and a Bachelor of Arts in Government and English from the University of Virginia, *Phi Beta Kappa*.

Selected Published Works

- Rethinking Multinational Corporate Governance in Extractive Industries: The Caspian Development Project and the Promise of Cooperative Governance, 38 VAND. J. TRANSNAT'L L. 577 (March 2005)

Practices / Industries

- Financial Services
- Emerging & Frontier Markets
- International Trade
- Intellectual Property
- Strategic Communications
- Regulatory Affairs

Areas of Focus

- Private Equity and Alternative Investments
- Political Risk Management
- Macroeconomic Analysis
- International Organizations: WTO, IMF, WB, BIS, UN, WIPO, EU
- Commercial Real Estate
- International Trade Dispute Settlement & Policy
- Intellectual Property Valuation, Registrations & Enforcement

Education

- Vanderbilt University Law School, Juris Doctor (2005)
- University of Virginia, B.A. Government & B.A. English, *Phi Beta Kappa*, (2001)

Memberships and Awards

- *Phi Beta Kappa*, University of Virginia
- Raymonde I. Paul Scholarship in International Law, Vanderbilt University Law School
- Co- Founder of Washington, D.C. Chapter of Acumen Fund, an international non-profit organization providing venture capital investments in health, infrastructure, housing & energy sectors

Languages

- English
- French

